Financial Statements and Independent Auditor's Report

December 31, 2024 and 2023

Financial Statements December 31, 2024 and 2023

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Open Contracting Partnership

Opinion

We have audited the accompanying financial statements of Open Contracting Partnership ("the Organization"), which comprise the statements of financial position as of December 31, 2024 and 2023; the related statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with GAAP and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



Responsibilities of Management for the Financial Statements (continued)

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.



Auditor's Responsibilities for the Audit of the Financial Statements (continued)

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We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Vienna, Virginia July 23, 2025

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Statements of Financial Position December 31, 2024 and 2023

	2024		 2023
Assets		_	_
Cash and cash equivalents	\$	169,765	\$ 99,086
Investments		1,275,501	1,577,576
Grants and contributions receivable, net		366,267	1,185,886
Accounts receivable		-	26,667
Prepaid expenses and other assets		72,407	15,404
Deposits		66,687	66,687
Total assets	\$	1,950,627	\$ 2,971,306
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued expenses	\$	92,646	\$ 108,937
Total liabilities		92,646	108,937
Net Assets			
Without donor restrictions:			
Undesignated		(292,548)	(23,950)
Board-designated operating reserve		1,127,732	978,485
Total without donor restrictions		835,184	954,535
With donor restrictions		1,022,797	1,907,834
Total net assets		1,857,981	2,862,369
Total liabilities and net assets	\$	1,950,627	\$ 2,971,306

Statement of Activities For the Year Ended December 31, 2024

	Without Donor Restrictions		Vith Donor estrictions	Total
Revenue and Support				
Grants and contributions	\$	1,931,816	\$ 5,331,644	\$ 7,263,460
In-kind services		32,000	-	32,000
Other revenue		4,801	-	4,801
Interest income		106,121	-	106,121
Released from restrictions		6,216,681	 (6,216,681)	
Total revenue and support		8,291,419	(885,037)	7,406,382
Expenses				
Program services:				
Data products and support				
services		1,937,838	-	1,937,838
Implementation		4,263,244	-	4,263,244
Advocacy and communications		930,163	-	930,163
Community building and				
research		620,109	 -	 620,109
Total program services		7,751,354	 	7,751,354
Supporting services:				
Management and general		641,602	-	641,602
Fundraising		17,814		17,814
Total supporting services		659,416		659,416
Total expenses		8,410,770		8,410,770
Change in Net Assets		(119,351)	(885,037)	(1,004,388)
Net Assets, beginning of year		954,535	1,907,834	2,862,369
Net Assets, end of year	\$	835,184	\$ 1,022,797	\$ 1,857,981

Statement of Activities For the Year Ended December 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support			
Grants and contributions	\$ 2,832,991	\$ 5,058,927	\$ 7,891,918
In-kind services	32,000		32,000
Other revenue	48,388		48,388
Interest income	80,189		80,189
Released from restrictions	3,209,870	(3,209,870)	
Total revenue and support	6,203,438	1,849,057	8,052,495
Expenses			
Program services:			
Data products and support			
services	1,364,162	-	1,364,162
Implementation	3,001,160		3,001,160
Advocacy and communications	654,797	-	654,797
Community building and			
research	436,534	<u> </u>	436,534
Total program services	5,456,653		5,456,653
Supporting services:			
Management and general	712,453	-	712,453
Fundraising	153,751		153,751
Total supporting services	866,204	<u> </u>	866,204
Total expenses	6,322,857		6,322,857
Change in Net Assets	(119,419	1,849,057	1,729,638
Net Assets, beginning of year	1,073,954	58,777	1,132,731
Net Assets, end of year	\$ 954,535	\$ 1,907,834	\$ 2,862,369

Statement of Functional Expenses For the Year Ended December 31, 2024

Program Services Supporting Services Data Products Management Advocacy Community Total Total and Communi- Building and and Total and Support Implemen-Program Supporting Services Services tation cations Research Services General **Fundraising** Expenses Salaries and employee benefits 437,593 \$ 962,706 \$ 210,045 \$ 140,030 \$ 1,750,374 \$ 98,206 \$ 16,607 \$ 114,813 \$ 1,865,187 Payroll taxes 30,777 67,710 14,773 9,849 123,109 7,285 1,191 8,476 131,585 Payroll processing fees 29,551 29,551 29,551 Contract services 629,441 1,311,336 2,884,938 419,628 5,245,343 369,007 369,007 5,614,350 76,959 Professional fees 496 1.092 238 159 1.985 74,974 74,974 Supplies 5,208 11,458 2,500 1,667 20,833 386 386 21,219 900 7,503 Telephone 1,876 4,127 600 (1.064)16 (1.048)6,455 Printing 1,310 2,883 629 419 5,241 1,295 1,295 6,536 283 622 90 1,131 1,310 Books, subscriptions, and references 136 1,310 2,441 Software 17,081 37,577 8,199 68,323 19,987 19,987 88,310 5,466 Occupancy 28,587 62,890 13,722 9,148 114,347 15,293 15,293 129,640 39,156 Travel and meetings 81,575 179,466 26,104 326,301 14,431 14,431 340,732 Insurance 2.231 4,908 1.071 714 8,924 2,254 2,254 11,178 Miscellaneous 19,316 42,496 9,272 6,181 77,265 4,115 4,115 81,380 _ Foreign currency exchange loss 1,307 1,307 1,307 Bank charges and fees 169 371 81 54 675 3,265 3,265 3,940 **Total Expenses** \$ 1,937,838 \$ 4,263,244 \$ 930,163 \$ 620,109 \$ 7,751,354 641,602 \$ 17,814 \$ 659,416 \$ 8,410,770

See accompanying notes. 7

Statement of Functional Expenses For the Year Ended December 31, 2023

Program Services Supporting Services Data Products Management Advocacy Community Total Total and Total and Support Implemenand Communi- Building and Program Supporting Services Services tation cations Research Services General **Fundraising** Expenses Salaries and employee benefits 331,748 \$ 729,847 \$ 159,239 \$ 106,160 \$ 1,326,994 281,428 \$ 142,915 \$ 424,343 \$ 1,751,337 Payroll taxes 22,800 50,160 10,944 7,296 91,200 33,163 10,615 43,778 134,978 Payroll processing fees 25,021 25,021 25,021 286,462 Contract services 895,194 1,969,428 429,694 3,580,778 228,082 228,082 3,808,860 Professional fees 4,217 9,277 2,024 1,349 16,867 64,356 64,356 81,223 Supplies 2,527 5,560 1,213 809 10,109 10,109 221 Telephone 1,071 2,357 514 343 4,285 221 4,506 Postage and shipping 57 57 57 699 1.537 335 224 Printing 2,795 2,795 Books, subscriptions, and references 2,888 420 5,251 665 665 5,916 1,313 630 Software 18,124 39,874 8,700 5,800 72,498 34,888 34,888 107,386 Occupancy 15,255 33,561 7,322 4,882 61,020 61,020 Travel and meetings 63,111 138,844 30,293 20,196 252,444 26,743 26,743 279,187 Insurance 1,676 3,688 805 536 6,705 10,881 10,881 17,586 Miscellaneous 5,868 12,909 2,816 1,878 23,471 1,137 1,137 24,608 2,236 559 268 179 2 2 Foreign currency exchange loss 1,230 2,238 Bank charges and fees 6,030 6,030 6,030 **Total Expenses** \$ 1,364,162 \$ 3,001,160 \$ 654,797 \$ 436,534 \$ 5,456,653 712,453 \$ 153,751 \$ 866,204 \$ 6,322,857

See accompanying notes.

Statements of Cash Flows For the Years Ended December 31, 2024 and 2023

	2024		2023
Cash Flows from Operating Activities			
Change in net assets	\$	(1,004,388)	\$ 1,729,638
Adjustments to reconcile change in net assets to net			
cash (used in) provided by operating activities:			
Change in present value discount		(13,634)	13,634
Change in operating assets and liabilities:			
Decrease (increase) in:			
Grants and contributions receivable		833,253	(1,149,520)
Accounts receivable		26,667	(16,687)
Prepaid expenses and other assets		(57,003)	(1,009)
Decrease in:			
Accounts payable and accrued expenses		(16,291)	 (188,868)
Net cash (used in) provided by operating activities		(231,396)	387,188
Cash Flows from Investing Activities			
Purchases of investments		(9,942,925)	(6,815,418)
Proceeds from sales of investments		10,245,000	 6,143,024
Net cash provided by (used in) investing activities		302,075	(672,394)
Net Increase (Decrease) in Cash and			
Cash Equivalents		70,679	(285,206)
Cash and Cash Equivalents, beginning of year		99,086	384,292
Cash and Cash Equivalents, end of year	\$	169,765	\$ 99,086

Notes to Financial Statements December 31, 2024 and 2023

1. Nature of Operations

The Open Contracting Partnership ("the Organization") is an independent, nonprofit, public charity operating in over 50 countries. The Organization's mission is to open up and transform public procurement to be a smarter, more human-centered, digital public service. We help partners across government, civil society, and the private sector to:

- 1. Design goal driven reforms;
- 2. Build coalitions of change; and
- 3. Co-create digital solutions, powered by open data.

The Organization is primarily funded through grants and contributions.

Prior to October 1, 2021, the Organization was fiscally sponsored by the Fund for the City of New York ("the Fund"), a New York nonprofit organization. As the Organization's fiscal sponsor, the Fund received donations and provided organizational infrastructure, legal services, and tax-exempt status for the Organization. Until the Organization obtained its own tax-exempt status under Section 501(c)(3) of the Internal Revenue Code (IRC), the Fund acted as the fiscal sponsor for all operations. Effective October 1, 2021, the Organization began operations as a legally separate and financially independent organization; and the Fund transferred all assets and liabilities of the Organization to its own chart of accounts.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

The Organization's financial statements are prepared on the accrual basis of accounting. Net assets are reported based on the presence or absence of donor-imposed restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Notes to Financial Statements December 31, 2024 and 2023

2. Summary of Significant Accounting Policies (continued)

Classification of Net Assets

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. Included in net assets without donor restrictions is a Board-designated operating reserve. The Board-designated reserve demonstrates the Organization's commitment to prudent financial planning and stability. At December 31, 2024 and 2023, the undesignated portion of net assets without donor restrictions reflected a temporary deficit of (\$292,548) and (\$23,950), respectively, primarily due to the timing of multi-year contributions and grant receipts, as well as timing of releases/expenses on restricted programs. The Organization maintains sufficient liquidity and financial flexibility, and the Board continues to monitor and manage reserves to ensure operational continuity.
- Net Assets With Donor Restrictions Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Cash Equivalents

For the purpose of the statements of cash flows, the Organization considers as cash equivalents all highly liquid investments, including funds not held for long-term investment purposes, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase.

Investments

Investments are recorded at fair value based on quoted market prices. All investment returns are included in the accompanying statements of activities. Money market and short-term investment funds, held as a portion of the Organization's investment portfolio, are not considered to be cash equivalents for purposes of cash flows.

Notes to Financial Statements December 31, 2024 and 2023

2. Summary of Significant Accounting Policies (continued)

Grants and Contributions Receivable

Grants and contributions receivable represent unconditional amounts committed to the Organization. Grants and contributions are reflected at either net realizable value or at net present value based on projected cash flows. Management determines the allowance for doubtful receivables based upon review of outstanding receivables, historical collection information, and existing economic conditions. There was no allowance for receivables at both December 31, 2024 and 2023, as all grants and contributions were deemed fully collectible.

Revenue Recognition

Revenue Accounted for in Accordance with Contribution Accounting

Grants and contributions that are nonreciprocal are recognized as revenue when cash, securities, or other assets, or an unconditional promise to give, is received. The Organization reports gifts of cash and other assets as restricted support if they are received or promised with donor stipulations that limit the use of the donated funds to one of the Organization's programs or to a future year. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Conditional contributions contain a donor-imposed condition that represents a barrier that must be overcome before the Organization is entitled to the assets transferred or promised. Failure to overcome the barrier gives the donor a right of return of the assets it has transferred or gives the promisor a right of release from its obligation to transfer its assets.

Conditional contributions are recognized as revenue, either with or without donor restrictions, when donor-imposed conditions are substantially met, and any barriers are overcome. Donor restrictions are also satisfied when qualifying expenditures are incurred for the donor-specified program. Conditional contributions are recorded as deferred revenue until the conditions are met and barriers are overcome. There was no deferred revenue at December 31, 2024 and 2023 in the accompanying statements of financial position.

Notes to Financial Statements December 31, 2024 and 2023

2. Summary of Significant Accounting Policies (continued)

In-Kind Contributions

In-kind contributions are recognized as revenue if the services and goods meet the criteria for recognition. Donated services were received during the years ended December 31, 2024 and 2023, and are recognized at fair value at the time of donation. The Organization received donated services consisting of subscription services during the years ended December 31, 2024 and 2023, with an estimated fair value of \$32,000 and \$32,000, respectively. These donated services are recognized as revenues and expenses in the accompanying statements of activities and support program services.

Foreign Currency Transaction Losses

The Organization conducts its operations internationally, and accordingly, transacts in local currencies of various countries. Losses from foreign currency transactions for the year are included in the accompanying statements of activities and functional expenses, as they relate to the Organization's operations.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through July 23, 2025, the date the financial statements were available to be issued.

Notes to Financial Statements December 31, 2024 and 2023

3. Liquidity and Availability

Financial assets that are available for general expenditures within one year of the statements of financial position date comprise the following at December 31:

	2024		2023
Cash and cash equivalents Investments Grants and contributions receivable, net Accounts receivable	\$	169,765 1,275,501 366,267	\$ 99,086 1,577,576 1,185,886 26,667
Total financial assets Less: net assets with donor restrictions		1,811,533 (1,022,797)	 2,889,215 (1,907,834)
Total available for general expenditures	\$	788,736	\$ 981,381

4. Concentrations of Risk

Credit Risk

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash and cash equivalents, and certificates of deposit. The Organization maintains cash deposit and transaction accounts with various financial institutions, along with certificates of deposit, and these values, from time to time, exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Organization has not experienced any credit losses on its cash and cash equivalents, and certificates of deposit, to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

Revenue Risk

For the years ended December 31, 2024 and 2023, a substantial portion of the Organization's revenue was generated from two and four sources, respectively. The revenue comprised of 41% and 76% of the Organization's total revenue and support for the years ended December 31, 2024 and 2023, respectively. A potential reduction or change in funding from these sources in the future could significantly impact the Organization's ability to carry out its program activities.

Notes to Financial Statements December 31, 2024 and 2023

5. Investments and Fair Value Measurements

GAAP guidelines establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs.

Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, the Organization uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include certificates of deposit, which are valued based on quoted prices in less active markets.

The following table presents the Organization's fair value hierarchy for those assets measured on a recurring basis as of December 31:

	Level 1	Level 2	Level 3		Total
2024: Money markets	\$ 1,275,501	\$ -	\$	_	\$ 1,275,501
Total investments	\$ 1,275,501	\$ -	\$	_	\$ 1,275,501
2023: Money markets	\$ 591,273	\$	\$	_	\$ 591,273
Certificates of deposit	 	986,303		_	986,303
Total investments	\$ 591,273	\$ 986,303	\$	-	\$ 1,577,576

Interest income for the years ended December 31, 2024 and 2023 was \$106,121 and \$80,189, respectively.

Notes to Financial Statements December 31, 2024 and 2023

6. Grants and Contributions Receivable

Grants and contributions receivable consist of the following at December 31:

	 2024	 2023
Due in less than one year Due in one to five years	\$ 366,267	\$ 859,520 340,000
Total grants and contributions receivable Less: present value discount at 4%	366,267	 1,199,520 (13,634)
Grants and contributions receivable, net	\$ 366,267	\$ 1,185,886

7. Net Assets With Donor Restrictions

Net assets with donor restrictions consist of following at December 31:

	2024		 2023
Purpose restricted:			
Support for energy transition	\$	251,395	\$ 214,896
Flood support		132,174	-
Latin America, Asia, and			
Europe intiatives		108,827	-
Support for Ukraine reconstructions		101,815	623,823
Support for women-led business		88,586	1,563
UNCAC implementation		-	366,170
Open source red flag library		-	31,382
Time restricted		340,000	 670,000
Total net assets with restrictions	\$	1,022,797	\$ 1,907,834

Notes to Financial Statements December 31, 2024 and 2023

8. Commitments and Contingencies

Service Organization

The Organization contracts with Oyster as its professional employer organization. Oyster is the employer of record for tax, benefits, and insurance purposes for the Organization's employees. This co-employment relationship allows the Organization to maintain direct control of the day-to-day activities of employees, while Oyster assumes the administrative functions of human resources and absorbs many employer-related liabilities.

License Agreement and Office Lease

The Organization entered into a license agreement for shared office space located in Washington, DC that initially commenced on April 1, 2021 and expired on March 31, 2024. The license agreement required fixed monthly payments over the term of the agreement. Upon expiration, the agreement continued on a month-to-month basis at the same rate, and is cancellable upon 60 days' notice. The agreement contains a clause for annual payment escalations of up to 3% from the previous year. The Organization also leases office space in Ukraine, under the terms of a month-to-month lease. Occupancy expense for the years ended December 31, 2024 and 2023 totaled \$104,438 and \$61,020, respectively.

Government Grants

Funds received from government agencies are subject to audit under the provisions of the agreements. The ultimate determination of amounts received under the agreements is based upon the allowance of costs reported to and accepted by the oversight agency. Until the grant is closed out, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability exists.

9. Functionalized Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Where feasible, the Organization allocates its expenses directly to specific programs or functions. Additionally, the Organization utilizes an indirect cost allocation methodology to allocate its expenses. The expenses that are allocated include staffing fees, which are allocated on the basis of estimates of time and effort. Other expenses are allocated across specific programs or functions based on an estimated percentage of time and effort spent by staff on the natural type of expense.

Notes to Financial Statements December 31, 2024 and 2023

10. Retirement Plan

On October 15, 2021, the Organization began maintaining a retirement plan, effective January 1, 2022, qualified under IRC Section 401(k) for its employees. All employees who meet certain age and employment requirements are eligible to participate in the plan. The Organization contributes up to 10% of each participating employee's salary subject to annual limitations imposed by the Internal Revenue Service. During the years ended December 31, 2024 and 2023, retirement plan expense totaled \$161,674 and \$130,770, respectively.

11. Income Taxes

The Organization is exempt from payment of taxes on income other than net unrelated business income under IRC Section 501(c)(3). For the years ended December 31, 2024 and 2023, there was no unrelated business income and, accordingly, no federal or state income taxes have been recorded. Contributions to the Organization are deductible as provided in IRC Section 170(b)(1)(A)(vi). Management has evaluated the Organization's tax positions and concluded that the Organization's financial statements do not include any uncertain tax positions.